Informal Economy: Conceptual Description And Analysis Of The Impact On Labor Informality

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Abstract

The purpose of this research is to analyze the empirical studies of the informal economy and its incidence on informal employment in emerging regions. The systematic documentary review method was applied using the high-impact scientific databases Scopus and Science Direct, for the time interval from 2010 to 2023, obtaining a record of 10,645 articles, which was reduced to 43 documents, as a result of the application of the inclusion and exclusion criteria, it was determined in Latin America that in 90% of emerging countries with low and middle income, the female gender has a greater propensity to fall into informality (23.5%), compared to men, given the limitations to access to education and geographical location in rural areas. It is concluded that informality is strongly linked to the lack of opportunities and the structural dimensions of social inequity identified in the social and economic conditionalities in the territories, which are more pronounced among women.

Keywords: informal sector, informal employment, labor regulations, educational level.

Introduction

Interest in income inequality and the informal economy (IE) is increasing worldwide, particularly among low-income emerging countries, academics, and policy makers. This article proposes to contribute to empirical studies related to the relationship between the informal economy, informal employment and quality of life, highlighting the different variables, motivations and economic conditions of both poor and rich groups of people in participating in informal economy activities. It also considers the cultural and socioeconomic representations that influence the accentuation of practices that promote the informal economy as a means of livelihood (Morelos et al, 2022).

Academics, governments and various international organizations have evaluated the informal economy, trying to understand its dimensions, characteristics and consequences over time, as well as suggesting strategies for its management. One of the organizations that has devoted significant efforts to understanding the informal economy and its relationship with decent work and poverty eradication is the International Labor Organization (ILO) (cited in Lijterman, 2020).

In this sense, IE has become a complex and multifaceted phenomenon encompassing a wide range of activities, from unpaid domestic work to street commerce, street vending and handicraft production. This diversity of activities makes them difficult to measure and regulate, which can contribute to their persistence and impact on poverty. As a result, IE promotes low income and poverty and is associated with a lack of access to social security, loans, and savings instruments. According to various studies, informality condemns many workers to precarious incomes and prevents the poor from accessing development opportunities (Morán, 2021).

The purpose of this research is to explore the incidence of the informal economy and its effects on the informality of employment, to answer the following research questions: 1. How

to identify the authors with the greatest contribution and visibility in the topic of study, and 2. How to conduct an empirical review that allows the understanding of labor informality in different regions of the world and Latin American countries?

This study was approached using an exploratory-descriptive type of research, using the systematic literature review method. The primary sources of information considered were the high-impact databases Scopus and Science Direct, which allowed an initial selection of 10,645 articles related to the topic of study. Subsequently, inclusion and exclusion criteria were applied, which led to the reduction of the final number of articles to 43, which presented the greatest convergence and relevance of the keywords and abstracts analyzed.

This article is structured as follows: first, the introductory section presents the fundamental contributions of the research, then, the frame of reference is developed, which highlights the contribution of the main authors who contribute to the topic of study, likewise, the methodological design is described, which will allow identifying the type of research, the research technique used and the final analysis of the results found. Finally, the results are presented, with the findings obtained and the conclusions of the research.

Frame of Reference

Informal economy.

The informal economy refers to a sector of the economy that acts or performs beyond the regulations established by the State; this means that this group of actors that belong to this economic system do not declare or communicate any type of data to the entities that monitor and regulate such activities, which leads to non-compliance with the legal and regulatory requirements that operate in each country. Due to the nature of such economic activities that are usually outside the radar of government control, which has also been called subway economy; it leads by the same government entities to not being able to have or record accurate data collection on their size and scope. (Portes & Haller, W. J. 2004) (Chen, M. 2012).

The informal economy involves activities such as street vendors, unregistered domestic workers, small businesses that are not formally registered, informal exchanges and transactions, and other types of employment and economic activities that are not subject to government oversight or payment of taxes and social contributions. The reasons that give rise to the informal economy are the lack of access to formal employment opportunities, the search for tax and regulatory evasion, red tape for compliance requirements, and the lack of labor protections. While it is true that the informal economy can generate livelihoods for many people and contribute to economic activity, it also has negative effects, such as tax evasion, labor exploitation and a precarious quality of life for citizens who are immersed in this type of economy (Rodríguez and Calderón., 2015; Morán., 2021).

States and multilateral organizations are always looking for ways to address the informal economy through policies that lead to the formalization of economic activities, lead to decent employment opportunities, improve and simplify registration processes and compliance requirements for opening new businesses, as well as stimulate actions for financial inclusion (gender, minorities, immigrants) and social protection for informal workers (Devlin, 2003; Pahlevan, Naghavi, Waheed and Ehigiamusoe 2022).

Chen's (2012) work analyzes the various categories of informal employees and self-employed workers, such as employers in informal enterprises, own-account workers, contributing family workers and members of informal producers' cooperatives. On the other hand, informal wage employment covers employees hired by formal or informal enterprises without social protection contributions, as well as paid workers in households, such as employees in informal enterprises, casual, temporary or part-time workers, and paid household workers.

Along these lines, Chen (2012) also proposes a relationship on informal employment based on the studies developed, as described in the following model:

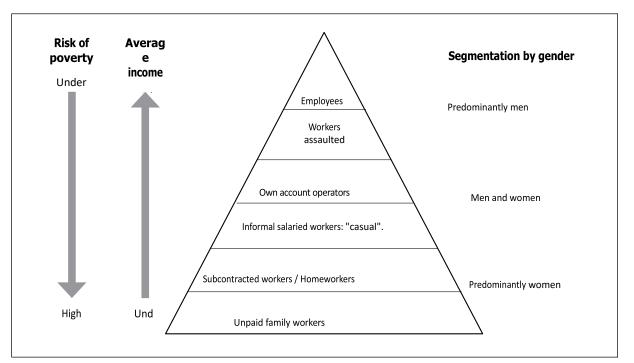


Figure 1. WIEGO informal employment model: Hierarchy of income and poverty risk by employment status and gender.

Source: Taken from Chen, 2012.

On the other hand, financial education is a very important factor for economic development, whether at the level of a country or region, as well as at the individual or family level. According to the work of Ramos, García and Moreno (2017), financial education is approached from four dimensions: perception, knowledge, skill, use and application; likewise, based on the OECD's concept of financial inclusion, these authors state that financial inclusion is the effort to promote affordable, timely and effective access to the broad portfolio of financial products and services offered by the formal economic sector; In addition to the use in all social groups of society through the development of innovative financial tools and applications, as well as financial knowledge and education with a view to fostering financial wellbeing, as well as social and economic inclusion.(Ramos et al., 2017).

According to the research of Xu, S., Ali, S.T., Yang, Z. and Li, Y. (2022) in the rural sector of China on financial literacy, it shows an improvement in the behavior and participation of rural households and promotes their current and long-term participation in the country's social security system. This research also shows regional and gender differences in the impact of financial literacy on social

security contribution decisions. Another research by Zhang, H. & Xiong (2020) also developed in the Asian country, specifically in the province of eastern, central and western regions of China, based on 1,565 observations through a questionnaire survey; has as results that the educational level and risk level have a significant impact on the participation of rural residents in financial literacy; rural residents of female gender, older age, single, higher educational level, higher educational level of parents, type of agriculture, higher annual per capita family income show stronger effects on their level of financial literacy.

On the other hand, the research by Paraboni, Soares, Potrich & Vieira (2020) confirms the importance of formal and business education and the study points to the gender, in this case male, and having contact with a greater number of financial disciplines has the effect of improving the individual's level of financial education. Likewise, the research work of Hussain and Scott (2008) which aimed to assess the financial education needs of ethnic minority SMEs in the northern region of England showed that owners/managers of microenterprises have a lower level of education and higher financial education needs; while owners/managers of small and medium enterprises have a relatively higher level of education and better appreciate the role of financial education.

Based on the results of Hussain and Scott's (2008) research, the authors recommend that government agencies as a whole support ethnic minority communities to raise awareness of the benefits of financial education for better development and quality of life.

Based on Lucey's (2007) conceptual and theoretical reflection on financial education and its importance for a better quality of life for citizens, it is key that, in order to achieve a fully participatory society, all citizens must be given the same opportunities to understand the processes of acquisition, management and development of financial resources. For example, the author explains in certain communities financial education processes do not meet the needs of all children, because they do not take into account the differences in child development caused by diverse economic contexts; and that to remedy the arts could enable students to discover and reconcile their financial judgments, so that they can understand the social problems that cause financial inequalities and explore ideas to challenge them. In terms of financial education, rather than challenges, what it demonstrates is a great opportunity for professionals and entities of the financial system to offer a broad portfolio of financial products that have the characteristics of generating consumer confidence and knowledge based on technological developments and digital transformations; also accompanied by the political will to promote financial education programs that lead to the financial wellbeing of communities.

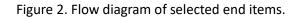
Methodology

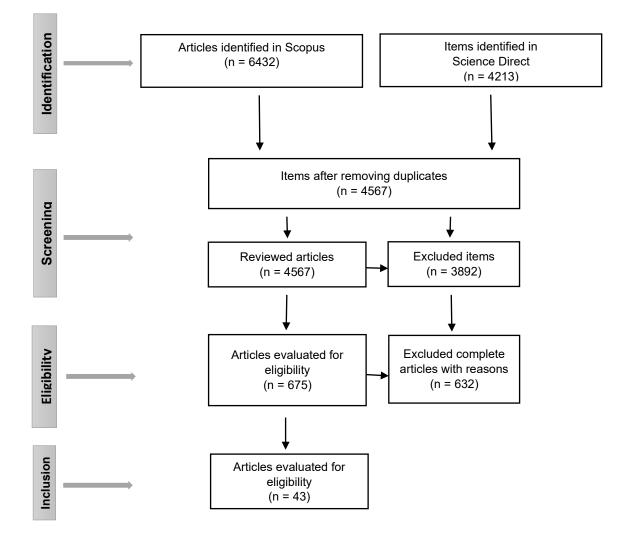
This article is approached by means of an exploratory and descriptive type of research, using the systematic literature review technique. As primary sources of information, the high-impact databases Scopus and Science Direct were considered, with which a first selection of 10,645 articles was made, using the keywords "Informal sector and informal economy". Then, the inclusion and exclusion criteria were applied (Table 1), which allowed the reduction of 43 final articles, which presented the greatest convergence and relevance of the keywords and the summary analyzed (See Figure 2). The time interval considered for the literature review included the years 2010 to 2023, since this period saw the highest number of published articles related to the research topic and the highest inflationary peak in emerging markets, which encouraged the informal economy. Figures 3 and 4, obtained using the VOSViewer software, facilitated the elaboration and analysis of the correlation maps of the keywords and authors with greater visibility and impact in the studies developed in the area of the informal economy.

Inclusion Criteria	Exclusion Criteria
Articles published in the databases Scopus and	Articles published in databases other than
Science Direct	Scopus and Science Direct
Articles published in the years from 2010	Articles published in the years from 2010
through 2023	through 2023
Articles published in English	Articles published in a language other than
	English
Systematic review articles analyzing the	Textbooks, gray literature, congresses,
informal economy and its incidence on informal	dissertations, book chapters and encyclopedia
informality	information and research articles.

Table 1. Inclusion and exclusion criteria.

Source: Own elaboration.





Source: Own elaboration

Figure 3. Relationship map of key words in the informal economy sector.

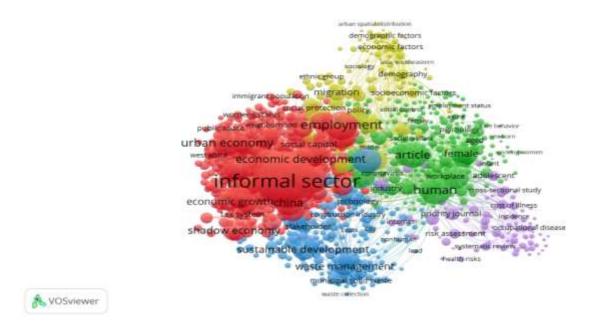
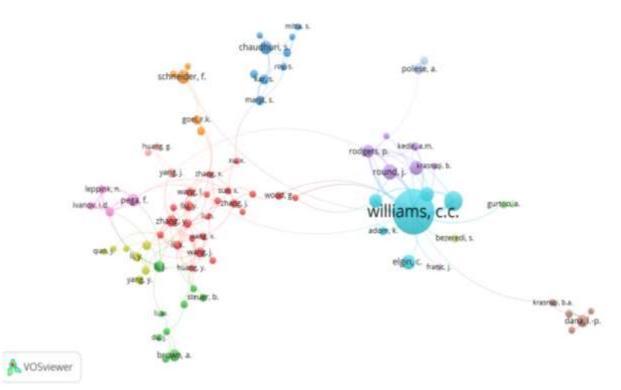


Figure 4. Relationship map of authors in the informal economy sector.



Results

Of the most relevant aspects in the theoretical-empirical review process developed in this article, and in response to the research questions posed, Table 2 shows the 43 final authors with the greatest contribution to the research topic, title of the study and authors with the highest number of citations, which denotes the importance and underlying socioeconomic reality of the informal economy sector in the world and, particularly, in the countries of the Latin American region.

Author	Title	Number of Appointments
Phattacharua K	Poviving the informal	Appointments
Bhattacharya, K.,	Reviving the informal sector from the throes of	6
Mitra, S., Pal, S., &		0
Saha, B. (2017).	demonetization.	
Mandal, B.,	Reformatory policies and	
Ghosh, S., &	factor prices in a	3
Chaudhuri, S.	developing economy with	
(2021).	an informal sector.	
Roy, S., &	Informal labours in	
Samanta, G. (2	Kolkata city: migration	5
020).	from undivided Bihar and	5
020).	Uttar Pradesh.	
Dutta, N., Kar, S.,	Informal sector in India	
	and adoption of digital	0
& Guha, S. (2023).	technologies.	
Kar, S., Mandal, B.,	Seeking rent in the	
Marjit, S., &	informal sector.	
Mukherjee, V.		4
(2020).		
	What is informality?	
Polese, A (2023)	(Mapping) "the art of	
	bypassing the state" in	40
	Eurasian spaces - and	
	beyond,	
Goel, R. K., Ram,	International movements	
R., Schneider, F., &	of money and men:	
Potempa, A.	impact on the informal	16
(2020).	economy.	
Huang, G., Xing,	The driving effect of	
Z., Wei, C., & Xue,	informal economies on	6
D. (2022).	urbanization in China.	-
Xu, T., & Lv, Z.	Does too much tourism	
(2022).	development really	11
(2022).	development really	

Table 2. Authors with the greatest contribution and visibility of the subject of study.

Author	Title	Number of
		Appointments
	increase the size of the	
	informal economy?	
Polese, A., &	Surviving post-socialism:	
Rodgers, P. (2011).	the role of informal	79
Rougers, P. (2011).	economic practices.	
Kedir, A. M.,	Services industries and	
Williams, C., &	the informal economy:	21
Altinay, L. (2018).	An introduction.	
	A critical evaluation of	
C. Williams, C., &	romantic depictions of	59
Round, J. (2010).	the informal economy.	
	Explaining informal sector	
Krasniqi, B. &	entrepreneurship in	
Williams, C. C.,	Kosovo: An	53
(2018).	institutionalist	
· · · ·	perspective.	
	Entrepreneurship and the	
Williams, C. C., &	informal economy: An	321
Nadin, S. (2010).	overview.	
Adom, K., &	Evaluating the motives of	
Williams, C. C.	informal entrepreneurs in	152
(2012).	Koforidua, Ghana.	_
	Policy support for	
	informal sector	
Gurtoo, A. (2010).	entrepreneurship: micro-	43
	enterprises in India.	
	Explaining and tackling	
Williams, C. C., &	the informal economy: a	
Bezeredi, S.	dual informal labor	31
(2018).	market approach.	
	Informal economies	
Elgin, C., & Erturk,	around the world:	
F. (2019).	Measures, determinants	77
	and consequences.	
Dzhekova, R.,	Tackling the Undeclared	
Franic, J., Mishkov,	Economy in FYR	
L., & Williams, C.	Macedonia: a baseline	20
(2014).		
(2014).	assessment.	

Author	Title	Number of
		Appointments
Dana, L. P. (2015).	Indigenous entrepreneurship: An emerging field of research.	182
Yang, H., Ma, M., Thompson, J. R., & Flower, R. J. (2017).	Waste management, informal recycling, environmental pollution and public health.	160
Zhang, X., Rashid, S., Ahmad, K., & Ahmed, A. (2014).	Escalation of real wages in Bangladesh: is it the beginning of structural transformation?	94
Tong, X., Wang, T., Chen, Y., & Wang, Y. (2018).	Towards an inclusive circular economy: Quantifying the spatial flows of e-waste through the informal sector in China.	100
Siggel, E. (2010).	The Indian informal sector: the impact of globalization and reform.	66
Krasniqi, B. A., & Mustafa, M. (2016).	Small firm growth in a post-conflict environment: the role of human capital, institutional quality, and managerial capacities.	101
Wood, G., Dibben, P., Stride, C., & Webster, E. (2011).	HRM in Mozambique: Homogenization, path dependence or segmented business system?	94
Liu, Y., & Liu, Y. (2022).	Detecting the city-scale spatial pattern of the urban informal sector by using the street view images: A street vendor massive investigation case.	6

Author	Title	Number of
		Appointments
	Does competition from	
Zhao, N., Liu, X., & Zhang, Z. (2022).	the informal sector affect	_
	firms' energy intensity?	7
	Evidence from China.	
	The credibility of slums:	
	Informal housing and	
Zhang, Y. (2018).	urban governance in	92
	India.	
	The Impact and	
	Mechanism of Internal	
	Informal Institutions on	
Lyu, X., Wen, S., &	Green Innovation:	0
Li, H. (2023).	Empirical Evidence from	
	Chinese Listed	
	Companies.	
Wang, X., &	Prioritizing material	
Gaustad, G.	recovery for end-of-life	124
(2012).	printed circuit boards.	
	Accessibility to	
Li, X., Gan, C., &	microcredit by Chinese	189
Hu, B. (2011).	rural households.	
Guo, F., Huang, Y.,	The informal economy at	
Wang, J., & Wang,	times of COVID-19	35
X. (2022).	pandemic.	
Steuer, B.,	Is there a future for the	
Ramusch, R., &	informal recycling sector	
Salhofer, S.	in urban China.	24
(2018).		
Li, J., Liu, L., Zhao,	Regional or global WEEE	
N., Yu, K., &	recycling. Where to go?	184
Zheng, L. (2013).		
	Massification of higher	
	education and youth	
Mok, K. H., &	transition: skills	
Qian, J. (2018).	mismatch, informal	55
	sector jobs and	
	implications for China.	
Yang, J., Tan, Y.,	The environmental	_
Xue, D., Huang,	impacts of informal	/
-		7

Author	Title	Number of
		Appointments
G., & Xing, Z.	economies in China:	
(2021).	inverted U-shaped	
	relationship and regional	
	variances.	
	Shadow banking of non-	
Du, J., Li, C., &	financial firms: Arbitrage	
Wang, Y. (2023).	between formal and	7
wang, 1. (2023).	informal credit markets in	
	China.	
Babbitt, L. G.,	Gender,	
Brown, D., &	entrepreneurship, and	
Mazaheri, N.	the formal-informal	154
(2015).	dilemma: Evidence from	
(2015).	Indonesia.	
	Extension of social	
	insurance coverage to	
Qian, J., & Wen, Z.	informal economy	13
(2021).	workers in China: An	15
	administrative and	
	institutional perspective.	
Bruton, G. D.,). Toward a research	
Ireland, R. D., &	agenda on the informal	207
Ketchen Jr, D. J.	economy.	207
(2012).		
Guidotti, T. L., & Ivanov, I. D. (2021).	Global Occupational	
	Health: Burden,	1
	Strategies, and	÷
	Challenges.	
Leppink, N. (2018).	Global health challenges	0
	and ilo policy responses	
	for migrant workers.	

Source: Authors.

Of the 43 articles selected for the research, it can be observed that the highest number of citations corresponds to the authors Williams, C. C., & Nadin, S. (2010) and Bruton, G. D., Ireland, R. D., & Ketchen Jr, D. J. (2012), with 321 and 207 references in other studies, respectively. This is followed by authors who stand out with more than 150 citations, including Li, X., Gan, C., & Hu, B.

(2011), Li, J., Liu, L., Zhao, N., Yu, K., & Zheng, L. (2013), Dana, L. P. (2015), Yang, H., Ma, M., Thompson, J. R., & Flower, R. J. (2017), and Babbitt, L. G., Brown, D., & Mazaheri, N. (2015).

Likewise, Graph 1 shows the ten (10) most cited authors in the study, which maintain an increasing positive trend in relation to the relevance of the research topic of the informal economy and its incidence on informality in the labor market of small and medium-sized enterprises. For Krasniqi & Mustafa (2016), the theoretical implications are not only directly related to the development of formal entrepreneurship, but, with entrepreneurship in conditions of competitive imbalance in the market -low level of education, regulations, quality goods and services, etc.-, which leads to the start of economic activities in informality (Mok & Qian, 2018).

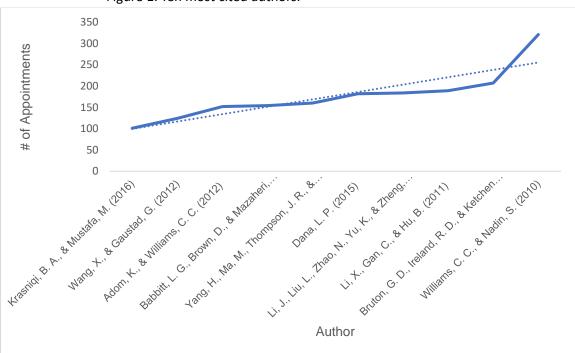


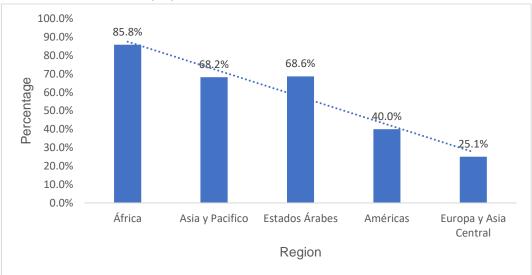
Figure 1. Ten most cited authors.

Source: Authors.

Similarly, the empirical review showed that the global informal market has been characterized by the contraction of public social security systems, particularly in emerging countries, which are leading the ranks of the informal sector. According to the International Labor Organization (ILO), informal employment constitutes 61.2% of the world's employed population (around two

billion workers), of which 93% live in emerging countries (ILO, 2018) (See Graph 1).

Figure 2 shows that, according to the percentage figures obtained for each region in the world, the determining factors of labor informality are influenced by the lack of access to social security, the rights constituted by quality formal employment and to a decent and dignified life. This analysis shows that in a high proportion of low- and middle-income countries, the female gender has a greater propensity to fall into informality (23.5%), given the limited access to education and geographic location in rural areas. In other words, the lower the level of academic training, the greater the probability of survival in the informal sector. In relation to compliance with labor regulations and tax control of informal employment, this is practically null, when, on the one hand, it is about benefits and rights that seek to protect the worker and, on the other hand, it reduces the increase of taxes in governments to promote the strengthening of public policies.



Informal employment in the world

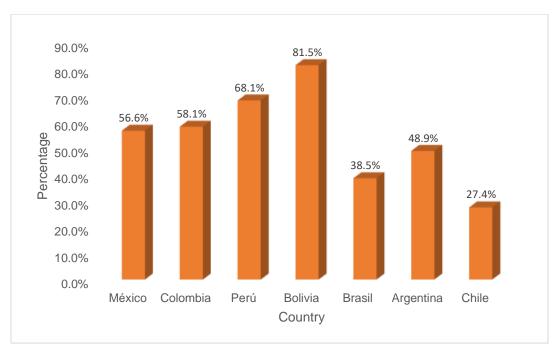
Among the regions with the highest incidence of the informal sector is Africa, which maintains a predominance of informal work with 85.8%, including the countries of Sub-Saharan Africa, especially the Democratic Republic of Congo. Southeast Asia, with Bangladesh, has an informality rate of 94.7%. This behavior contrasts with the second highest level of informality in the Asia-

Source: ILO, 2018

Pacific region (68.2%), followed by the Arab States with 68.1%. In the case of Latin America (40%) and other countries, such as Mongolia, Bosnia, Serbia and Herzegovina, there is no escape from this acute labor problem, mainly affected by long working hours, above normal working hours, with precarious remuneration. The region with the lowest labor informality in the world is led by the countries that make up Europe and Central Asia.

Labor informality in Latin America does not escape the externalities of the informal economy (Elgin & Elveren, 2021, Maurizio et al., 2023), which has been growing in these economies due to various factors, including the intensification of competition between countries, made possible by new digital technologies, new forms of work organization (remote and technological) and the outsourcing of production chains, which have often been associated with labor deregulation and fragility of labor institutions. In this sense, there is a persistent concern and need to identify and conceptualize the so-called atypical and informal forms of employment, many of which are located on the border between salaried work and selfemployment with similar characteristics to the labor informality that has historically existed in Latin America (Abramo, 2022). This fact is evidenced by studies developed by the International Labor Organization (2022), in which emerging countries such as Bolivia (81.5%) and Peru (68.1%), lead with the number of workers registered in the informal economy market, followed by Colombia, Mexico and Argentina, with 58.1%, 56.6% and 48.9%, respectively. The countries with the lowest labor informality in this region are Brazil and Chile, with the latter having the best performance (27.4%) in informal employment (See Graph 3).

Workers employed in the informal economy in Latin America.



Source: Statista-ILO, 2022

Discussion

This article reviews the conceptual discussion on existing and new forms of informality in Latin America and analyzes in depth the relationship between informality and the various forms of inequality that shape its labor markets, with emphasis on the emerging territorial dimension. It also highlights the theoretical contribution of research developed by Xu, S., Ali, S.T., Yang, Z. and Li, Y. (2022), in China, which highlights the importance of financial education of informal employees, which promotes the linkage and participation of households in rural areas (Dumenu et al., 2023), in the social security system. This research also shows regional structural, educational and gender differences in the impact of social and economic improvement conditions in the region (Pereyra et al., 2023).

Likewise, in Latin America, labor informality is intrinsic to each region and it is still difficult to develop public policies that can directly reduce the extent of informality (Elgin, 2020). In other words, there is no single solution, but rather a set of coherent and integrated strategies and policies needed to effectively facilitate the transition from the informal to the formal economy, as indicated by ILO in its contributions related to the transition from the informal to the formal economy (Dougherty and Escobar, 2019). Therefore, a balanced mix of policies and strategies that emphasize the improvement of identified determinants, such as education, international labor standards, and compliance with tax requirements, is advisable.

On the other hand, this study highlights the robustness of the systematic literature review method developed and the accuracy of the analysis of the findings. However, some limitations are identified concerning the time period established for the systematic review, which covered the years 2010 to 2023. Despite this, the research started at the beginning of the year 2023, which could have limited the inclusion of articles published after that year. In addition, only publications in the Scopus and Science Direct databases were analyzed, which could have excluded important contributions from other relevant databases. Also, the data used came from documentary statistics, which confirms the scarcity of information available on how to obtain such data. The accuracy of the analysis provided by this method is essential for informed decision making in various fields, such as medicine, education and public policy. However, there are challenges in implementing systematic reviews, such as lack of resources and difficulty in accessing relevant publications. In addition, the selection of appropriate databases is crucial to ensure the inclusion of as much information as possible.

For future research, it is recommended that authors interested in this line of investigation address the causes of the phenomenon of labor informality in the regions of Sub-Saharan Africa and Central America, with deep social and economic backwardness, low per capita income levels and high school dropout rates, to identify the structural factors and dimensions that affect and limit labor formality and decent living conditions in these communities.

Conclusions

In this theoretical and empirical review article, 43 documents were selected, in which variables related to the informal economy and its effects on informal employment in the world and, particularly, in Latin America were analyzed. From the most relevant authors studied, it was possible to establish, in general terms, that the entrepreneurial processes emerging from informal economic dynamics are determined by factors associated with the low productive performance of emerging countries, which at once limits per capita income levels, access to education and tax collection.

Other effects generated by labor informality are associated with low economic growth in emerging countries and the accentuation of poverty circles in some regions of the world, including the African continent, which leads this deep-rooted problem of informality in the world. Although not all informal workers are poor, this phenomenon has become the cause and consequence of employment informality.

Informality in Latin America is strongly linked to the lack of opportunities, social inequality and poverty, structural dimensions of social inequity identified in social and economic, territorial, education and gender conditionalities, marked by precariousness, which evidently contrasts with the bidirectional relationship between low productivity and low income levels; also attributable to lower levels of education.

Finally, the analysis of the incidence of labor informality confirms what many studies have shown, in relation to the limitations of this phenomenon in the group of collaborators who have fewer opportunities for personal development, access to quality health care, a decent pension, among other structural benefits that accentuate the vicious cycles of poverty.

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