# Strategy For Development And Management Of Culture-Based Tourism Villages In Toraja

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# **Abstract**

This study explores the complex domain of culture-based tourism in Toraja, a region widely recognized for its abundant cultural legacy and captivating customs. The research encompasses a thorough investigation of the challenges and opportunities, aiming to achieve a harmonious equilibrium between economic prosperity, cultural preservation, and environmental sustainability. By conducting interviews with key stakeholders, this research has successfully identified significant implications for the sustainable growth of tourism in the region of Toraja. The aforementioned principles underscore the importance of ensuring fair and just allocation of economic resources, effective management of waste, active involvement of the community, responsible practices in the tourism industry, diversification of available services, provision of education, and diligent monitoring. These implications offer guidance for stakeholders, policymakers, and local communities to effectively navigate the complex domain of culture-based tourism. They aim to create a future in which the cultural heritage of Toraja flourishes alongside economic advancement and environmental conservation.

Keywords: Strategy, Culture, Management.

### Introduction

Located amidst the lush and vibrant landscapes of South Sulawesi, Indonesia, lies the region of Toraja, which serves as a remarkable testament to the timeless appeal of cultural heritage. The region of Toraja exhibits extraordinary natural beauty and preserves captivating cultural traditions, wherein the echoes of timehonored customs reverberate with the passage of time. In an everchanging world, this cultural sanctuary has successfully safeguarded its profound historical legacy, providing a unique opportunity to observe a past era.

The term "Toraja" conjures up vivid depictions of awe-inspiring upland sceneries, meticulously cultivated rice paddies, and indigenous dwellings characterized by majestic roofs resembling boats. Nevertheless, it is the inhabitants of Toraja and their elaborate traditions that genuinely characterize this captivating region. The culture of Toraja is characterized by a diverse array of rituals, artistic expressions, and oral traditions that have been transmitted across successive generations (Bigalke, 2005). Central to the cultural heritage of Toraja lies a profound conviction in the enduring bond that exists between the living and the deceased (de Jong, 2008). One crucial aspect of this phenomenon pertains to the widely recognized funeral customs, commonly referred to as "Rambu Solo." The intricate rituals, spanning multiple days, serve as a testament to the profound veneration that the Torajan community holds for their forebears (de Jong, 2013). The graves are guarded by intricately crafted wooden effigies, commonly referred to as "tau-tau." These sculptures serve as a representation of the enduring connection that exists between the realms of the living and the deceased.

The cultural heritage of Toraja extends beyond the realm of funerals to encompass a diverse range of elements, including vibrant festivals, unique architectural styles, traditional craftsmanship, and a lively oral tradition. The amiable nature of the Torajan community and their enthusiastic inclination to impart their cultural legacy to tourists render this locality an unparalleled destination (Smith, 2016). However, given the escalating global interconnectedness and modernization, the conservation and sustainable administration of Toraja's cultural heritage have emerged as urgent concerns. The preservation of cultural authenticity while simultaneously embracing tourism is a prominent topic of discussion in this extraordinary region.

Amidst the myriad of challenges and opportunities that lie ahead, this study aims to explore the complex fabric of Toraja's cultural heritage and its associated tourism sector. In undertaking this endeavor, our objective is to effectively respond to the urgent requirement for sustainable development and management practices that can uphold the perpetuation of these longstanding customs, while simultaneously yielding economic advantages for the local populace.

The culture of Toraja is a repository of enduring traditions, values, and practices that have demonstrated their resilience over the course of time (Sudianto & Simon2018). This phenomenon serves as a testament to the enduring beauty and resilience exhibited by indigenous cultures in response to the process of modernization. The current challenge lies in identifying a suitable approach to facilitate the global accessibility of Toraja, while concurrently safeguarding its intrinsic cultural value, which renders it a precious cultural asset. The course of our investigation will lead us to explore the dynamic festivals, distinctive architectural styles, and captivating artistic expressions that characterize the cultural practices of the Torajan community (Smith2015). In addition, we will examine the difficulties presented by the growth of tourism, the possibility of cultural erosion, and the environmental consequences associated with the surge in visitors. Through a comprehensive analysis of these diverse facets, our objective is to present a strategic plan that effectively harmonizes the conservation of Toraja's cultural heritage with the pursuit of sustainable economic growth.

Hence, this study transcends mere academic inquiry, serving as an homage to the inhabitants of Toraja and a dedication to preserving their distinctive customs for future generations. As we commence this endeavor, our intention is to provide significant insights and recommendations that will serve as guidance for the advancement and administration of culture-based tourism villages in Toraja. In our endeavors, we aim to achieve a harmonious equilibrium that not only demonstrates reverence for historical traditions but also ensures a thriving future for Toraja. This entails fostering a symbiotic relationship between cultural preservation and the development of tourism.

The importance of culture-based tourism in Toraja extends well beyond the mere preservation of traditions and the appeal of distinctive customs. Instead, it serves as a crucial economic lifeline that infuses the region with vitality. The cultural heritage of Toraja serves as more than a mere source of pride and identity for its residents; rather, it functions as a potent catalyst for the local

economy (Patnaik, 2020). Culture-based tourism plays a pivotal role in fostering economic growth, generating employment prospects, and facilitating community development in the region of Toraja (Wardhani & Purnomo2022). In light of the growing interconnectedness of the world, individuals who engage in travel are increasingly inclined to pursue genuine and significant encounters. Consequently, the preservation and promotion of Toraja's cultural heritage assumes a significant role as a valuable resource within the global tourism sector.

The multifaceted nature of culture-based tourism in Toraja gives rise to various economic implications. The arrival of tourists has a positive impact on various sectors of the local economy, such as hospitality, transportation, handicrafts, and food services. Traditional artisans are able to establish a market for their highly detailed crafts, while local guides effectively transmit their extensive knowledge of longstanding customs. As a result, these individuals are able to transform their skills and cultural insights into sustainable means of supporting their livelihoods. The revenue derived from tourism that is centered around cultural activities has the potential to be allocated towards various community initiatives, such as essential infrastructure development, healthcare services, educational programs, and endeavors aimed at conserving the environment. This not only improves the overall well-being of the inhabitants but also contributes to the preservation of Toraja's cultural heritage in the long run.

Culture-based tourism in Toraja plays a crucial role in connecting the historical heritage with future development, as it simultaneously safeguards traditional customs and drives societal advancement (Ray, 2012). The objective of this study is to provide insight into the difficulties and potential advantages associated with maintaining this intricate equilibrium. Through this endeavor, our aim is to make a valuable contribution to the long-lasting vitality of Toraja's cultural heritage and the economic well-being of its local communities. In the present context, the comprehension and efficient administration of culture-based tourism emerge as crucial aspects encompassing cultural preservation and economic empowerment. These factors collectively establish the foundation for a prosperous future in the region of Toraja.

Culture-based tourism not only serves as a catalyst for economic growth but also nurtures a profound sense of cultural pride and

perpetuity within the local community (Kohanek, 2006). This phenomenon serves to underscore the significance of their cultural practices and fosters a sense of enthusiasm among the younger cohort to adopt and engage in their cultural legacy. Consequently, this facilitates the transmission of valuable knowledge and customs that might otherwise face the peril of erosion in the wake of societal modernization. The potential of culture-based tourism in Toraja lies in its ability to address the challenges stemming from rapid urbanization and depopulation. It has the potential to contribute to the sustainability of rural communities by generating feasible opportunities for inhabitants, thereby alleviating the need for migration to urban regions. By engaging in this practice, it serves to uphold the societal structure of Toraja and safeguard the authenticity of its cultural heritage.

As we embark on this research, it is important to recognize that culture-based tourism in Toraja encompasses more than mere economic pursuits. Rather, it serves as a conduit connecting the past, present, and future. This provides an insight into a realm where affluent customs and cordial reception intersect with the possibility of economic success and enduring progress. Through a comprehensive understanding of the dynamics surrounding culture-based tourism in Toraja, our aim is to make a valuable contribution towards the preservation of its cultural heritage and the enhancement of its economic development. This study is dedicated to the cultivation of Toraja's distinct identity while simultaneously facilitating a trajectory towards a more prosperous and sustainable future.

The primary objective of this study is to investigate the intricate relationship between culture and tourism in the Toraja region. The aim is to enhance comprehension of the potential obstacles and prospects that await the area in question. The objective of this study is to put forth strategies that uphold and safeguard the cultural assets of Toraja, while simultaneously ensuring the wellbeing and long-term viability of the local communities residing in this region. This study endeavors to make a valuable contribution to the ongoing discourse on culture-based tourism in a globalized context, while simultaneously honoring the enduring essence of Toraja.

# Methods

This study employed a mixed methods approach. The population and sample size of this research study consist of 30 individuals. The data collection methods employed in this study were surveys and in-depth interviews. Quantitative data was collected through the administration of surveys to both tourists and local residents in Toraja, with the aim of gathering information pertaining to their perceptions, experiences, and preferences in relation to culturebased tourism. The surveys were conducted through face-to-face interactions, and the data was gathered utilizing structured questionnaires. Concurrently, interviews were undertaken with prominent stakeholders within the Toraja tourism sector, encompassing local community leaders, government officials, and professionals involved in the field of tourism. The conducted interviews have yielded significant qualitative insights pertaining to the challenges and opportunities inherent in culture-based tourism. The data that was gathered through surveys was subjected to analysis using statistical software, such as SPSS. Quantitative findings were summarized and interpreted using descriptive statistics, including frequencies and percentages. In order to identify relationships and patterns within the data, inferential statistical techniques, such as correlation and regression analysis, were employed. The data obtained from conducting comprehensive interviews and making detailed observations of participants were transcribed and subsequently analyzed using thematic analysis techniques. The qualitative data yielded various themes and patterns, which were subsequently utilized to gain a more profound understanding of the challenges and opportunities associated with culture-based tourism in Toraja.

### **Results**

# **Data Presentation**

Table 1. Tourist Demographics

Demographic Characteristics	Percentage of Respondents
Age (years)	
18-24	10%
25-34	40%
35-44	30%
45-54	15%
55 and above	5%
Gender	
Male	45%

Female	55%
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The following table presents a comprehensive overview of the demographic attributes of tourists who visit the region of Toraja. The data encompasses details regarding the distribution of age, composition of gender, and the nationality of the participants. The data is gathered via surveys and aids in comprehending the demographic characteristics of tourists within the region. As an illustration, the data indicates that a significant proportion of tourists belong to the age bracket of 25-34 years, with a slightly greater representation of females in comparison to males.

Table 2. Economic Impact

<b>Economic Indicator</b>	Findings
Average	IDR 1400.000 (per day)
Expenditure (USD)	
Peak Season Impact	30% increase in local business revenues
	compared to the off-season.

This table summarizes key findings related to the economic impact of culture-based tourism in Toraja. It reports the average daily expenditure of tourists during their visit to the region and also notes the impact of peak tourist seasons on local businesses. For instance, it shows that tourists spend an average of IDR 1.400.000 per day, contributing to local business revenues. During peak tourist seasons, local businesses experience a 30% increase in revenue compared to the off-season.

Table 3. Socio-Cultural Aspects

Socio-Cultural	Key Findings
Aspects	
Pride in Cultural	75% of local residents expressed
Heritage	strong pride in sharing their culture.
Participation in	60% of locals actively participate in
Cultural Events	cultural events and traditions.

The findings pertaining to the socio-cultural impact of culture-based tourism in Toraja are presented in Table 3. This observation brings attention to two significant elements: the manifestation of local residents' pride in the dissemination of their cultural heritage, and the extent of their engagement in cultural events and traditions. The data indicates that a considerable proportion of the local populace exhibits a notable sense of satisfaction in imparting their cultural heritage to visiting tourists. Furthermore, this

observation suggests that a significant number of individuals from the local community actively engage in cultural events, thereby contributing to the preservation and promotion of culture in a positive manner.

Table 4. Environmental Considerations

Environmental	Key Findings
Impacts	
Waste	Concerns about waste management were
Management	raised in 40% of survey responses.
Conservation	70% of tourists and residents expressed
Efforts	willingness to engage in conservation
	efforts.

The primary focus of this table pertains to the environmental factors associated with tourism in the region of Toraja. This report presents significant findings pertaining to waste management and conservation endeavors. The data reveals that a subset of the participants has expressed concerns regarding waste management, implying the presence of potential difficulties in this domain. Furthermore, the data indicates that a significant proportion of both tourists and residents demonstrate a willingness to actively participate in conservation endeavors. This finding holds potential for fostering positive outcomes in terms of environmental sustainability.

# Challenges and Issues in Toraja's Culture-Based Tourism

The culture-based tourism in Toraja, while promising, faces a range of challenges and issues that require attention. Through in-depth interviews with key stakeholders, we've uncovered the following challenges and issues:

"Waste management is a significant concern in Toraja. With the increasing number of tourists, we struggle to handle the waste effectively."

Base on the result interview a common challenge raised during interviews. As tourism grows, the management of waste becomes increasingly complex. Inadequate infrastructure for waste disposal poses environmental and health risks, underscoring the need for improvements in waste management. Meanwhile other respondent consider about the ecosystems, they said:

"Our ecosystems, especially in some of the more remote areas, are delicate. The impact of tourism is a growing concern, and we must find ways to protect our natural heritage."

The interview results highlights concerns regarding the environmental impact of tourism on fragile ecosystems in Toraja, particularly in less-visited areas. It underscores the importance of responsible tourism practices to minimize the disruption of these ecosystems.

"We love sharing our culture with tourists, but we want to ensure that the economic benefits reach everyone in our community, not just a select few."

This quotation exemplifies the apprehension expressed by community members regarding the fair allocation of economic advantages. This statement underscores the significance of preventing the commercialization of culture and ensuring that the economic benefits derived from tourism are distributed equitably throughout the community, thereby fostering inclusive development.

The challenges and issues that have been identified through comprehensive interviews highlight the complex and diverse nature of culture-based tourism in the region of Toraja. It is imperative to acknowledge and tackle these challenges in order to ensure the sustainable development and effective management of tourism, while upholding principles of environmental preservation, cultural preservation, and equitable economic distribution. In the subsequent section, we shall delve into the prospects and tactics for tackling these challenges and establishing a more sustainable and harmonious cultural tourism environment in Toraja.

# Opportunities for Sustainable Development in Toraja's Culture-Based Tourism

While challenges exist, there are numerous opportunities for sustainable development in Toraja's culture-based tourism. Through interviews with key stakeholders, we have identified several promising avenues for growth and preservation:

"Community engagement is key. When local residents are actively involved in tourism planning, we can ensure that our culture is preserved and our voices are heard."

They emphasizes the significance of involving local communities in tourism planning and decision-making processes. It not only ensures that the local culture is respected but also promotes responsible tourism practices. Community engagement builds a sense of ownership, pride, and accountability.

"Promoting eco-friendly practices can make a big difference. From waste reduction to energy conservation, tourists need to be aware of their environmental impact."

The respondents highlights the potential for promoting ecofriendly practices among tourists. It underscores the importance of raising awareness and encouraging tourists to adopt sustainable behaviors. By minimizing their environmental footprint, tourists can contribute to the long-term sustainability of the region.

"Diversifying our tourism offerings can provide stability. We shouldn't rely solely on a few attractions. By expanding our options, we can attract a broader range of visitors."

Diversifying tourism offerings can make the industry more resilient. By offering a wider range of cultural experiences and attractions, Toraja can appeal to a broader spectrum of tourists, reducing overreliance on specific sites or practices. Diversification leads to economic stability and lessens the environmental burden on particular areas.

"Encouraging cultural exchange is a great opportunity. When tourists actively participate in our traditions and events, it enriches their experience and enhances our cultural preservation efforts."

The significance of fostering cultural exchange and inclusivity. When tourists actively participate in local traditions and events, it not only enhances their overall experience but also contributes to the preservation of the local culture. By enabling and promoting such interactions, Toraja has the potential to significantly enhance the authenticity and integrity of cultural tourism experiences.

The aforementioned opportunities, which have been identified through comprehensive interviews, present a strategic framework for the promotion of sustainable development within the context of Toraja's culture-based tourism. By adopting community engagement, implementing eco-friendly practices, diversifying offerings, undertaking responsible tourism initiatives, and facilitating cultural exchange, Toraja has the potential to foster the

preservation of its cultural heritage, stimulate economic growth, and safeguard its natural environment. In the subsequent sections, we shall examine strategies for effectively harnessing these opportunities.

# **Discussion**

The research findings have significant implications for the development and management of Toraja's culture-based tourism, encompassing a wide range of aspects. The aforementioned implications possess the potential to provide valuable guidance to stakeholders, policymakers, and local communities, enabling them to make well-informed decisions and develop effective strategies for fostering the sustainable growth of culture-based tourism in the region of Toraja.

The results underscore the importance of achieving a nuanced equilibrium between promoting economic development through tourism and safeguarding the abundant cultural heritage of Toraja. It is imperative for policymakers and stakeholders to devise strategies that guarantee the fair distribution of economic benefits among local communities, while simultaneously upholding and safeguarding cultural authenticity. It is of utmost importance to acknowledge and tackle the challenges associated with waste management, as well as to effectively address and minimize the environmental consequences stemming from the tourism industry. This entails making investments in adequate waste disposal infrastructure and adopting environmentally sustainable practices. The implementation of sustainable environmental management practices can play a crucial role in preserving the inherent natural beauty of Toraja's landscapes, which serves as a significant draw for tourists (Hitchcock et al., 2018).

The results indicate that the inclusion of local communities in the planning and decision-making processes of tourism is of utmost importance. The act of empowerment not only guarantees the expression of their perspectives but also fosters a feeling of possession and esteem in the preservation of culture. Efforts aimed at fostering community engagement should be actively supported (Weerts & Sandmann, 2010). It is imperative to advocate for the adoption of responsible tourism practices among both visitors and local businesses (Liu, 2003). This entails the provision of education to tourists regarding the importance of cultural sensitivity and environmental stewardship. Additionally, it entails promoting the

adoption of sustainable practices among local businesses in order to mitigate their ecological impact.

The study emphasizes the potential advantages of expanding the range of tourism offerings in the region of Toraja. By diversifying the array of cultural experiences and attractions, the region of Toraja has the potential to appeal to a wider demographic of tourists. The process of diversification has the potential to make a significant contribution to the stability of the economy, by mitigating the risks associated with over-reliance on a limited number of attractions (Matallah, 2020). Additionally, diversification can help alleviate the environmental strain placed on specific sites. It is of utmost importance to provide education to both tourists and local communities regarding the significance of Toraja's culture and the imperative nature of its preservation. This encompasses awareness campaigns, cultural education programs, and environmental stewardship initiatives that aim to cultivate a sense of responsibility among all stakeholders.

The implementation of robust monitoring and feedback mechanisms is of utmost importance in order to effectively adapt and refine strategies over time. The implementation of regular evaluations regarding the effects of tourism, the collection of feedback from both local residents and tourists, and subsequent adjustments based on this information will contribute to the enduring sustainability of culture-based tourism in the region of Toraja.

The research findings highlight the significance of establishing a mutually beneficial association between culture-based tourism and the conservation of Toraja's abundant cultural heritage. By effectively addressing the challenges that have been identified and strategically capitalizing on the opportunities, the Toraja community can ensure the preservation and sharing of its rich traditions with the global community, while simultaneously safeguarding its distinctive identity and environment for the benefit of future generations.

### Conclusion

The research findings presented in this study have significant implications, which provide valuable guidance for Toraja in shaping a future characterized by harmony, appreciation of the past, and acceptance of the future. The central theme revolves around achieving a harmonious coexistence between economic

advancement and the preservation of cultural heritage. This highlights the importance of ensuring fair distribution of economic resources in order to safeguard the genuine cultural essence that constitutes the core allure of Toraja. The resolution of environmental challenges, such as waste management and the conservation of delicate ecosystems, will play a crucial role in safeguarding the unspoiled allure of Toraja, thereby maintaining its appeal as a popular destination for tourists. The active participation of local communities in the planning and preservation of cultural heritage is of equal importance. This involvement not only empowers these communities, but also enhances the overall experience by imbuing it with authenticity. The implementation of responsible tourism practices, the diversification of offerings, and the enhancement of education and awareness campaigns will lead to a more enriched and sustainable tourism landscape. The sustained viability of culture-based tourism in Toraja is contingent upon the dedication to continuous evaluation and feedback mechanisms in order to adapt and enhance strategies. The region of Toraja finds itself at a critical juncture where it must navigate the delicate balance between preserving its rich cultural heritage and embracing modern advancements. To ensure a prosperous future, it is imperative to prioritize the cultivation of its distinctive traditions alongside the promotion of economic development and responsible environmental management. The implications identified in this research provide the basis for the establishment of a harmonious and sustainable future for culture-based tourism in Toraja. Through the implementation of well-informed strategies, unwavering dedication, and a collective vision, Toraja possesses the potential to sustainably enchant the global community with its rich traditions, all the while safeguarding its distinct identity and environment for future generations.

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